# Tribute Home Care

The Best Home Care Starts with a

# Remarkable Caregiver

You won't find a better team in home care



### **Our Difference is Our Caregivers**

## Remarkable Caregivers Who Lift Your Spirit

What matters most when you need home care is connecting with a remarkable caregiver. Families want to have the peace of mind that there's a great person with their loved ones, loving and comforting them with the best care possible. Tribute makes this happen visit after visit. It's our highest priority.

Tribute has the most rigorous and disciplined hiring process in home care – only 3% of applicants are hired into our training program. We embrace our caregivers with the support, recognition and celebration they deserve. We never hire to meet demand.

# Caregivers Who Love Working at Tribute

Caregivers who love where they work provide the most attentive and loving care. Tribute caregivers are part of a family-like community where their happiness is paramount.

Every interaction with our caregivers reinforces that we are there for them. We surrounded them with a support team for their needs, available 24/7. They receive one-on-one coaching with great pay, time off and full benefits that reflect the value they provide our families. Retention rates far exceed industry norms so you get happy, motivated and reliable caregivers over the long term.

Personal Care - Meal Preparation - Housekeeping - Medication Assistance - Dr Appointment Assistance - Companionship - Errands - Dementia Care - Safety Supervision - End of Life Care

# Outstanding Service and Responsiveness

Tribute surrounds our remarkable caregivers with a team to provide you with outstanding customer service. You get a single point of contact and a communications plan customized to your needs. The team oversees the care plan and responds urgently when issues arise. There is always a live person to answer your call during business hours, with an immediate response team after hours.

### We Guarantee the Right Match for Your Family

The most important thing for a home care agency to get right is the caregiver. We closely evaluate the care needs and personality preferences of each family to select the right caregiver to deliver the personal touch you need. Tribute gets the first match right 97% of the time. If you don't feel the match is right for you, we'll fix it immediately, and you won't be charged for the visit.

#### Make Your Remarkable Connection

Contact us today to discuss your care needs and learn how Tribute can show you what remarkable caregivers can do for your loved ones. Tribute services families in areas across the Northeast and the Midwest.

**Annapolis, MD** 443-354-4900

**Baltimore, MD** 410-946-8400

Bethesda, MD 240-393-4744

**Boston, MA** 617-517-5400

Boston, MA MetroWest 508-283-6600

**Boston, MA North** 978-296-7111

**Boston, MA South** 617-517-5400

**Chicago, IL** 773-840-7400

Northern Virginia 571-279-6788

info@tributehomecare.com



Every caregiver and RN supervisor I come in contact with is extremely professional and goes above and beyond their duties.

We could never have asked for more wonderful care for our parents.

Claire P.





### **FAQs**

If you're new to home care, or have been working with another agency, you probably have more than a few questions for us. We're here to help. Here are some of the most common questions we hear, but don't hesitate to contact us to discuss your questions in more detail.

#### There are many home care agencies. What makes Tribute different?

Simply stated, it's the quality of care and the outstanding customer service we provide our families. We do that by focusing on the caregiver more than any other agency. We hire the best and provide them with the support, compensation and growth opportunities to ensure their happiness and continued success.

#### Are you insured and bonded?

Yes, we are fully insured with the required licenses in the states we operate. Tribute is a private business. We do not franchise, so we can deliver to the same high-quality standards in every region, with every visit.

#### How do you select your caregivers?

Tribute hires only the most qualified caregivers that match our successful caregiver profile - we never hire to meet demand. Our standards are high. Only 3% of applicants are hired. All caregivers are Tribute employees who have passed a lengthy interview process with extensive background checks, and personal reference checks. There are 8 core qualities that every Caregiver must have: warmth, compassion, patience, trustworthiness, commitment, care skills, flexibility, and problem-solving ability.

#### Do you always have caregivers available?

Our caregiver availability can vary at any given time. To maintain our quality standards, we don't hire just to meet demand. That may mean there are times we won't be able to serve a new family. We only take on a new client when we can provide seamless, uninterrupted, high-quality care. Once a Tribute caregiver is placed, you will always have the care coverage you need.

#### Do you provide caregivers for overnight coverage?

Yes, our service is built to meet the needs of clients needing long-hour care. Our care plans incorporate activities that improve quality of life and keep clients mentally and physically well throughout the day. We hire caregivers experienced in overnight service to prevent incidents, like falls, and to provide any assistance needed. Tribute trains all caregivers in Alzheimer's and dementia care for those families with more advanced care needs.



#### Can I change caregivers if its not the right fit?

Yes. We carefully match caregivers to the skills and personalities of our clients so we're confident you'll be happy with your Tribute caregiver. We get the first match right 97% of the time. If you'd like someone new, we'll find a better match right away, and you won't pay for your most recent visit. This is our promise to you.

#### How can I monitor care for my loved one?

Your Client Solutions team will customize our communications to your needs, so the frequency of updates will be built into your care plan. We also have an mobile app where you can access Caregiver schedules. care records and activities at any time.

#### What are the costs of your service?

We'll develop a care plan for your needs and bill our services at an hourly rate. Contact us today and we'll give you a quick no-obligation consultation with a detailed cost estimate.

#### Why do some other agencies cost less?

Tribute focuses on quality care and outstanding customer service. Our caregivers set us apart from others in home care. We hire the best and surround them with a team of professionals to ensure their growth and happiness. Our caregivers receive excellent pay, bonuses and benefits that reflect the value they bring to our clients. Caregivers tell us they love working at Tribute and they stay with our families for the long-term.

#### How long does home care last?

The length of services depends on your needs. We can help for a few days or a few years. Our Client Solutions team will give you recommendations on the amount of care needed to start, and you can increase or decrease the amount of care at any time as your needs change.

#### How do I get started?

Give us a call. There's always a live person available to speak with you. We'll discuss your care needs, assess our caregiver availability, and walk you through the onboarding process. We have locations across the Northeast and the Midwest.

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### Client Reviews

Getting regular feedback from clients, and using it to improve our service, has been part of how we do things since our founding in 2012. We survey all clients after 3 weeks of service, and when care has ended. Here is a very small sample of responses from the hundreds we've received over the years. To see many more, please visit tributehomecare.com/testimonials.

"Consistency, professionalism, caring, more than an aide - like family."

Cynthia D.

"Fantastic professionalism and care. Able to call and resolve problems fast with great results"

Robert C.

"The caregivers were on time, caring, helpful, honest, and went above and beyond their duties to care for my aunt during an extremely difficult time in her life."

Eugina T.

"Very good service and communications. Caregivers have been wonderful, and I get updates as needed."

Karen L.

"The caregiver has been exceptional. Very kind and genuinely thoughtful. Always trying to find new ways to keep my mom active, pleased, and comfortable."

Jim H.

"Caregivers were kind and helpful with both parents. Good conversationalists and able to work well with my mom."

Angie H.

"Caregivers are always on time or early and know what to do and do it well. Polite, courteous, respectful and seem to enjoy their work."

Melanie N.

"Fantastic service and communication. Love the ability to get updates on care on web"

Emory P.



"The initial contact with Rachel was calming, positive, helpful and left me feeling I had made a good decision. The caregiver for BJ is indeed a beautiful fit. Kathy is extraordinary!"

Sue B.

"Fantastic communications. Professional and kind care providers. Very responsive to any questions or concerns."

Eva K.

"Communication when we were setting up the services was excellent. The 24/7 live-in caregiver is topnotch and dedicated to his work."

Jan M.

"Caregiver arrived on time, had current COVID test and able to cover an extra 12 hr. shift. Whenever my aunt needed anything, they were right there!"

Kate S.

"The weekly office calls have shown Tribute cares about my family."

Liz A.

"We loved Victor. He was so attentive to my dad while my dad was on hospice. We feel so blessed and grateful for Victor's care of our dad."

Pam E.

"The caregivers were excellent. Caring, professional and wonderful women."

Ruthanne F.

"Fantastic professionalism and care. Able to call and resolve problems fast with great results. To setup a caregiver for my Dad, Andrew in Boston was great in resolving and getting a caregiver in to care for him."

Robert C.

"They have been incredibly reliable and helpful with whatever my Mother-in-Law has needed!"

Janet B.

"Impressed with their documentation, unlike other agencies. Also impressed the supervisor stopped by to check on my family member."

Gail S.



### Caregiver Reviews

"I love working at Tribute". We work hard to make sure we hear this often from our caregivers. It's our philosophy that when caregivers love what they do, and feel valued and supported, clients benefit tremendously. Here are what some of Caregivers are saying about working at Tribute:

"I am so grateful and feel blessed to be part of Tribute Home Care. The love, care and support that I get from the entire team has given me the best reason to serve and to make a difference in people's lives."

Harriet K.

"The ambience is wonderful. They are serious. Every three months they send you a performance that show how you work. It helps to improve yourself."

Indeed.com

""The best part of the job is that you are given overtime at work, flexible schedule and supportive management. They are very responsive and willing to help their employees. I love working at Tribute home care."

Indeed.com

"I have worked for many homecare agencies in the past 9 years, but Tribute is different. The managers and office team members make sure their employees are well taken care of. I will 100% recommend Tribute to caregivers looking to work for an exceptional company."

Esther I.

"Tribute is one of the best companies in home care, the team is fantastic"

"We all work together, one as a team and like a united family."

Folu K.

"I would not hesitate to use Tribute home care with my own family. They provide impeccable care, with the highest quality caregivers."

Katelyn W.